

# Equipping a Major **Telecommunications Provider** with Cloud and Security Skills

## Challenge:

A major telecommunications provider needed to upskill approximately 140 staff members on fundamental knowledge of Azure, Artificial Intelligence (AI), Data, and Security within a tight timeframe.

## Solution:

Koenig Solutions partnered with the telecommunications provider's L&D team and leveraged Microsoft's support to deliver a comprehensive training program:

- **Collaborative Planning:** Close collaboration with the client's L&D team ensured alignment with their training objectives and organizational needs.
- **Scalable Delivery:** Koenig Solutions designed and delivered training modules covering Azure, AI, Data, and Security fundamentals to accommodate the large number of participants.
- **Pre-Training Coordination:** Pre-course technical calls and meetings were conducted with the client's decision-makers to ensure transparency, address concerns, and fine-tune the training approach.

## Results:

The training program successfully upskilled 140 employees in Azure, AI, Data, and Security fundamentals within the specified timeframe. Positive feedback from both the telecommunications provider and Microsoft attested to the program's effectiveness.