

Power BI Training for a **Global Trading Company**: Empowering All Levels

Challenge:

A leading global trading company with offices in Singapore, USA, Tallinn, Switzerland, and London needed to train employees across various levels in Power BI. The training requirements included separate courses for:

- **Junior Staff:** Learn basic Power BI skills to draft reports for managers. (4-hour course)
- **Senior Management:** Develop advanced skills to consolidate reports and present to CEOs. (8-hour course)

Solution:

Koenig Solutions designed a customized training program with two distinct courses:

- **Power BI Fundamentals for Junior Staff:** This course focused on building a strong foundation, allowing participants to create data visualizations and basic reports for their managers.
- **Advanced Power BI for Senior Management:** This course delved into advanced functionalities, enabling senior staff to consolidate multiple reports from junior staff, build robust dashboards, and effectively present insights to CEOs.

Customization and Delivery:

- **Tailored Content:** Our senior trainer crafted detailed course outlines for both levels, ensuring alignment with the client's specific needs. The client actively participated in the review process, leading to customized content for maximum impact.
- **Global Reach:** To accommodate the client's geographically dispersed teams, Koenig Solutions deployed two trainers to ensure all locations received training within the designated timeframe (February – April 2024).
- **Adaptability:** The client's last-minute request for printed course materials was addressed promptly. The Koenig Solutions operations team successfully coordinated the delivery of hard-copy training manuals to all locations.

Results:

- **Empowered Workforce:** The training program successfully equipped staff across multiple levels and locations. Junior staff gained essential Power BI skills to support informed decision-making, while senior management acquired the ability to leverage data insights for strategic presentations.

- **Exceeding Expectations:** The client expressed high satisfaction with the training program. Highlighting the success, a supervisor personally commended Koenig Solutions for ensuring a positive outcome.